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USD "UPDATE" on Interpersonal Effectiveness

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FOR IMMEDIATE RELEASE

USD "UPDATE" ON INTERPERSONAL EFFECTIVENESS

"Tools for Improving Interpersonal Effectiveness" will be the subject in the third of the University of San Diego's UPDATE breakfast seminars on Friday, March 6, from 7:30 to 9 a.m. at the Executive Hotel in downtown San Diego. The speaker is Dr. Phillip Hunsaker, USD Associate Professor of Management.

UPDATE is a series of eight seminars designed for women and men in business and sponsored by USD's School of Business Administration every Friday morning through April 10.

Advance registration is required. Series tickets and group rates are available, and single sessions are \$15.

"A key to success is how closely consequences of behavior match intentions," states Dr. Hunsaker. The seminar will demonstrate how soliciting feedback and strategic openness can be used to improve a person's effectiveness in dealing with others.

Dr. Hunsaker, a resident of Coronado, received his M.S. in Personnel Management from SDSU and his MBA and DBA degrees from the University of Southern California, where his major fields were organizational behavior, social psychology, and management. Dr. Hunsaker has held teaching positions at the University of

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Wisconsin, Milwaukee; CalState Northridge; and USC. He is a widely published author and has conducted numerous management seminars.

Additional seminars in the UPDATE series are as follows: March 13, Real Estate Investing for the Overtaxed Professional; March 20, Tax Shelters; March 27, Negotiation Strategies; April 3, Strategies and Skills for Career Success; and April 10, Business Cycle Development in the 80s.

UPDATE is cosponsored by USD's Office of Continuing Education. For registration and information, call 293-4585.

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